



DELAWARE INSTITUTE OF DENTAL EDUCATION & RESEARCH (DIDER) BOARD MEETING

Wednesday, January 31, 2018

Herman Holloway Sr. Herman M. Holloway Sr. Health and Social Services
Campus; Rm. 113
1901 N. DuPont Highway
New Castle, DE 19720

Meeting Attendance

Board Members Present:

- Louis Rafetto, DMD, Chair
- Theodore W. Becker, Jr.
- Nicholas Conte, DMD, MBA
- Bruce Matthews, DDS
- Howard Zucker

Board Member Absent:

- Lisa Goss, RDH, BS
- Ray Rafetto, DMD
- Wanda Gardiner Smith
- Brian McCallister, DDS

School Liaisons Present:

- N/A

Health Care Commission Staff Present:

- Kiara Cole, Community Relations Officer

Health Care Commission Staff Absent:

- Eschalla Clarke, Senior Administrator

Guests Present via Teleconference

- Ann Kempinski, Executive Director



CALL TO ORDER

Louis Rafetto called the meeting to order at approximately 3:30 PM.

APPROVAL OF MAY 1, 2017 MEETING MINUTES

Louis Rafetto asked for a vote to approve the May 10, 2017 meeting minutes. Bruce Matthews second the motion to approve the meeting minutes. All board members present were in favor of approving the May 10, 2017 meeting minutes. Motion carried.

DIDER FUNDING UPDATE/MEDICAID REIMBURSEMENT

Nicholas Conte provided an update. We must understand how the system will continue to cut funding and how dentists can work to sustain their practices rather than relying on state funding. The leadership of the State of Delaware is looking to slow down the progression of healthcare spending. Not so much make more and more money. Dentists need to shift focus on preventative strategies. Partnering with agencies like Medicaid to get lower reimbursement rates, but set aside preventative monies.

If dentists were asked to sacrifice, the dentists need to be in the room for certain discussions so that everyone is represented. There are two options, you can continue to cut reimbursement rates so that you would see utilization drop off. The next logical delay reimbursement periods (i.e. a crown would be replaced every seven years instead of every 5 years). Pay us less or pay us less frequently.

NEW WORKFORCE DEVELOPMENT OPPORTUNITIES (BLUE SKY CONCEPTS)

DIDER GAP ANALYSIS

What is the current state of DIDER?

- Not actively engaged
- Loss of programs
 - Loan repayment / Tuition reimbursement / Dinner with students
- Reactive vs. Proactive
- Under represented with state decision makers

What is the desired state of DIDER?

- Actively engaged with other members
- Proactive
- Consistently engaged with other parties of interest (DIMER / HCC)
- Dynamic programs that attract students to the profession and to practice in underserved areas of the state

GAP Closure: What needs to happen to close the GAP between the desired and current states of DIDER?

- Closer relationship with DIMER
- Dinner with current Temple students (DIDER, DSDS, State Board, CCHS)
- Representation on Health Care Commission
- DIDER meetings face to face (2 X in New Castle County, 1 or 2 X in Kent County)
- Restructure T.U. arrangement with some money to tuition reimbursement



- Reconsider arrangement with U of D for admission to T.U. after 3 years

RE-ENERGIZE STATE LOAN REPAYMENT PROGRAM TO BENEFIT DIDER STUDENTS

The program seemed to be working reasonably well, but there was a change in the structure of the program which limited where people could be. More dollars to be had than what people qualify for. Nicholas Conte to see if there is a way to reimburse monies within the HRSA grant.

UPDATE FROM THE STATE DENTAL DIRECTOR (NICHOLAS CONTE)

Public Health is finishing up the HRSA grant. Basically, what allows for all of the programs to exist? The money is broken down in the following ways:

- Expand on additional state programs
- FQHC's (integrate dental with more with what goes on there)
- University of DE Center of Disability Studies (identifying disparities in the state
 - CE programming (no consistency due to not having a dental school)
- Written within the guidelines within the grant for workforce development and support
- Residency reimbursements

Another update: The public health mobile unit – frequent requests, but putting more money into that there is revenue generated. This is something is that they still have, but there is a continued struggle to generate revenue

Smile check program will educate more than 10,000 students in schools this year. This program educates students on the importance of dental hygiene. The schools chosen to participate in this program are economically disadvantaged communities first. But not looking to exclude anyone. The job of a state public health system is to help kids who are underserved as it relates to dental care.

2018 MEETING SCHEDULE AND LOCATIONS

- Wednesday, February 14, 2018 at 3:00 p.m.
- Wednesday, May 9, 2018 at 3:00 p.m.
- Wednesday, September 12, 2018 at 3:00 p.m.
- Wednesday, December 12, 2018 at 3:00 p.m.

BOARD MEMBER UPDATES AND OTHER BUSINESS

Dr. McClure passed away late last year.

ADJOURN

Louis Rafetto adjourned the meeting at approximately 4:45 p.m.



NEXT MEETING WILL BE HELD ON WEDNESDAY, MAY 9, 2018 AT 3:00 PM.